



ShepherdReport

VOLUME #2

ISSUE #2

The Long Wait is Over

After 22 years of renting and growing from 2,000 s.f. to 36,000 s.f. Shepherd finally has its own building. The last machine was moved just before Christmas and thanks to the cooperation of our contractors and some good planning we managed to do the complete relocation without affecting our service, which was our main priority.

As anyone that has gone through this will tell you, there are always unforeseen obstacles and expenses but we have achieved almost all of the improvements that we needed to do. We are especially excited about our new Technical Centre that now provides the designers, programmers and tool makers a modern, quiet environment in which to work.

We have two new pieces of equipment - the three station MAAC rotary heavy gauge machine that has a maximum forming area of 10ft. x 5ft. and the new Rotogran grinder are installed and operating. We had these machines delivered directly to the new building. Besides a larger forming area the MAAC will provide us with automatic sheet load and electric presses for greater efficiency and reduced operator fatigue. The grinder is our 4th and will complete our goal of grinding all trim materials and maximizing return on regrind. There is space provided for a new roll-fed line which we hope to be able to tell you about later this year.

The Shepherd family is extremely proud to have our own building but even more so with the people and thermoforming capabilities that we can now offer. We have always stuck to our core ideology and mission statement and have always reinvested in innovation, people and equipment. It is for this reason that Shepherd has prospered where our competition has struggled.

This building is the start of a new era of growth and innovation for our company. We are hiring skilled people and we now have a facility in which we can take on the most demanding projects for the most sophisticated clients. We would love to show you around.

Barry Shepherd
President



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Upcoming Events in 2007

April 11

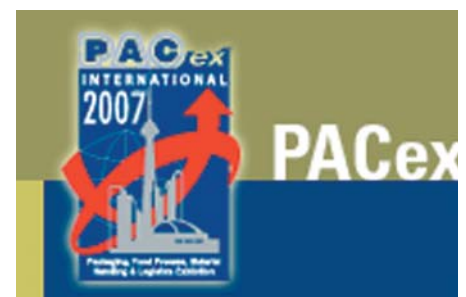
Next Thermoforming Seminar. Basic and advanced thermoforming technology presented by Barry and Todd Shepherd on April 11th at the Monte Carlo Inns, Brampton, Ontario. Maximum seating for this very successful repeat seminar is 40 participants. Call Cindy at (905) 459-4545 Ext. 227 or email cindyf@shepherd.ca.

May 3

New Plant Opening. We are celebrating the opening of our new Abacus Street plant on May 3rd.

May 8-10

PACex Show. Join us at our booth #2341 for the PACex Show at the National Trade Centre, Exhibition Place, Toronto, Ontario.



SHEPHERD



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Looking at us



Shepherd is more than a plastic thermoformer. We have successfully integrated thin gauge roll-fed operations with heavy gauge sheet-fed processing, encompassing the full range of thermoforming techniques under one roof. But we now have a technical center with a support staff that can provide part design,

project development and tool making all in-house using the latest software and CAD CAM technology.

Our capabilities now allow us to form plastic parts as thin as .005" such as pill blisters on high speed roll-fed lines, clamshell and tray packaging for consumer and other markets, material handling pallets and now with our ability to take CAD files of your products, we can develop thermoforming enclosures that economically replace metal or fiberglass parts.

With the benefit of a much larger manufacturing space and the luxury of time in planning for maximum efficiencies in our new location, we are realizing significant advantages in work flow and employee satisfaction over our old segmented

plant. With the second level office structure already in place, we were able to move our sales, administration and engineering personnel nicely into that location with the need for only minor renovations. As you can see from the inset photo, the building gains appreciable natural light - a boon to everyone in our company. Our location is easily accessible from the major highways in the Toronto area, and is less than 100 miles from the U.S. border.





Have You Checked Out Our New Website?

Industry publications have been critical of the quality of websites they see in the plastics industry.

We took that message to heart and went “back to the drawing board” to review and ultimately redesign our Shepherd website to make it easy to access with product information literally at your fingertips.

Note how quickly you can key in on the products that are of the most interest to you and go immediately to that site for detailed information. And through the miracle of animation,

we show the process of thermoforming in both heavy and thin gauge plastics.

Our website will be updated periodically with new products or features that we think will be of interest to our customers and prospective customers.

You can put the Shepherd website into your “favourites” folder by entering www.shepherdthermoforming.com.

We would be pleased to have you provide us feedback on any questions or suggestions that you may have.



Meet Nathan Velautham



Nathan has been employed by Shepherd Thermoforming and Packaging for 14 years and is a native of Srilanka. His expertise with Shepherd is in prototyping and sample making - two vital roles in the business of Canada's leading thermoformer. Set-up technician and tooling assembly engineering are also part of Nathan's skill set. You can tell he really likes his job as you can hear him singing as he works toward making another customer happy with our service and creativity.

Nathan likes sports and is an enthusiastic cricket player. He is also known to be front and centre with his handyman skills when friends need help with their home projects.

Nathan lives in Brampton with his wife and 3 children. Lots of family parties fill their home on festive occasions. Nathan says he wants to work with Shepherd “forever”. We like to think that is the general spirit of our family of employees as we all grow in scope in the current millennium.

From the Funny Bone

Getting on a plane, I told the ticket lady, **“send one of my bags to New York, send one to Las Vegas, and send one to Miami.”**

She said **“I am sorry, but we can't do that!”**

I told her, **“Why not? You did it last week!”**

Henny Youngman

SHEPHERD

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It's all Coming Together

Our new building marks the point in my business life that sees me moving away from the daily worries of running a business and towards a life that will allow me to give something back to the Thermoforming industry.

I recently took on the job of Technical Editor for the SPE Thermoforming Division Publication, The Thermoforming Quarterly®. This publication started out 30 years ago as a Newsletter but has become a significant voice for Thermoforming in North America. I am very proud to be given this responsibility by the Thermoforming Division Board and have already given them a plan to make the Quarterly even better by writing about advances in our industry from a global perspective by collaborating with the European Division.

My work on the Quarterly and with the SPE Thermoforming Division will take me to the Thermoforming Conference in September in Cincinnati as well as the K show in Dusseldorf in October which is the largest Plastics Trade Show in the world. This work affords opportunities to see European thermoforming plants and the latest in industry developments. And this is where I see the benefits for Shepherd customers.

We have incorporated a Technical Centre into our new plant. This facility and group of designers and tool makers is where we provide innovative ideas and solve customer problems. I have written several technical articles in the winter and spring issues of the Thermoforming Quarterly®. They can be seen by going to www.thermoformingdivision.com and clicking on Thermoforming Quarterly. These articles deal with

new advances in thermoforming and are intended to inform our readers so that they can become more competitive, produce better quality and provide better service to their customers.

There is no better place for Shepherd employees to learn how to solve thermoforming problems than the SPE Thermoforming Division and I am now able to make it even easier for them to learn.



Response Corner

Can we be of help? Do you have a question about our technology or policies or require a quotation? If you do, please send your request to Todd Shepherd, Vice President of Sales, e-mail todd@shepherd.ca and you will get a prompt response.

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