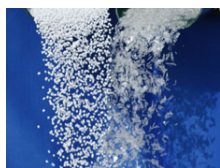


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Volume 3 Issue 4

## Material Pricing

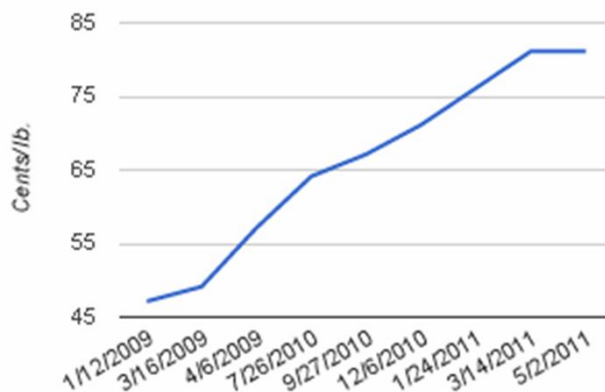


Over the past 6 months we have seen numerous price adjustments from our material suppliers as they have been experiencing unprecedented rising costs for raw materials & energy. During the next few weeks we will be contacting you and updating quotes; these adjustments vary by manufacturer and type of material. Although you may have seen others quickly pass on these increases, please know that we have been working hard on our internal efficiencies to shelter our customers from the effects. After 6 months of absorbing increases, the time has come when we must ask for some reasonable amount of help to offset what appears to be a long term change in the markets.

Shepherd Thermoforming & Packaging Inc. recognizes the difficulties that these increases create for your business. We remain committed to providing you with the highest quality products and service. The partnership we have established with you is extremely important to us and we will do all we can to strengthen and maintain that relationship.

If you have any questions, please contact our sales personnel at your convenience. They are available to discuss with you new solutions, alternative more economical materials, or the possibly redesigns that will improve productivity.

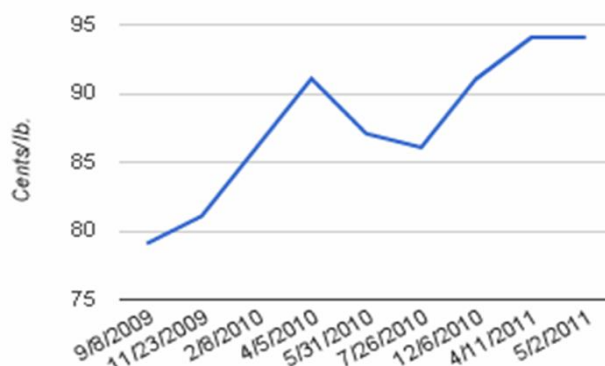
**RPET Flake Pricing**



**HIPS (Post-Industrial)**



**PVC General Purpose**



**If SHEPHERD offered offshore material to nullify material increases, how likely would you consider it?**

**lowest** 1 2 3 4 5 6 7 8 9 10 **highest**  
**Sorry, voting is closed.**

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